

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

**PROCUREMENT DIVISION**

320 Hospital Drive, Suite 23

Warrenton, Virginia 20186

Phone: (540) 422-8353

Fax: (540) 422-8355

**NOTICE OF CONTRACT**

DATE: January 29, 2021

COMMODITY NAME: Pest Control Services - Integrated Pest Management

CONTRACT NUMBER: 101-18tpc

CONTRACT PERIOD: June 13, 2018 through January 31, 2019  
February 1, 2019 through January 31, 2020  
February 1, 2020 through January 31, 2021  
February 1, 2021 through January 31, 2022

RENEWAL OPTIONS: Five (5) one (1) year renewals on this contract

CONTRACTOR: Professional Pest Solutions LLC  
VN: 650697 ATTN: Daniel Potter  
13603 William Beanes Road  
Upper Marlboro, MD 20772  
PH 301-257-6330  
Email: [daniel.potter@professionalpestsolutions.net](mailto:daniel.potter@professionalpestsolutions.net)

TERMS: Net 30 days

FOR FURTHER INFORMATION CONTACT: Rachel Cuervo, P-Card Admin/Buyer  
PH (540) 422-8353  
[Rachel.Cuervo@fauquiercounty.gov](mailto:Rachel.Cuervo@fauquiercounty.gov)

**INSTRUCTIONS**

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a "Not to exceed" estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection of services provided and approval of contractor's invoice is the responsibility of the receiving using department.

4. SDS: Per the contract, the contractor shall provide SDS for every chemical used in Pest Control to the Contract Administrator and the Facility Administrator where treatment will occur.
5. Any complaint as to quality of service, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax or courier.
6. Renewals: As stated on the face of this notice, there are five (5) renewals on this contract.
7. Pricing: See Below.

### **Pricing Schedule with Scope of Work**

The Contractor shall furnish all labor, materials, and equipment necessary to accomplish full treatment pest control for all areas and buildings specified herein including all rooms, closets, lounges, restrooms, kitchens, hallways, stairwells, basement, attics, crawl space, locker rooms, loading docks, connecting storage or adjacent storage areas, laboratories, and any other building portion or part not specifically described herein:

- A. Normal business hours is Monday through Friday from 8:00 a.m. until 5:00p.m., unless specified differently. It is required that inspection and services be performed at the earliest part of the day for Basic Monthly Services.
- B. For all inspection reports, the technician shall point out any problems that were observed that would be conducive for pest infestations, such as unsanitary conditions, in food areas, etc. and offer recommendations to correct any deficiencies.
- C. The contract service technician must check in with the front desk prior to performing inspection and serve. Upon completion of inspection and services, the contract service technician shall have an employee sign a service ticket and leave a copy of the service ticket with the employee. Failure to provide a legible and signed ticket will result in nonvalidated service and will not be paid unless proper proof of service is provided.
- D. Every school and building identified in this contract requires a scheduled monthly visit by a qualified technician to inspect, service, monitor and report on pest activity. The Contractor shall provide a monthly schedule for each location, at least two (2) business days prior to the start of each month. .
- E. Pricing Schedule: See Below

Professional Pest Solutions, LLC  
 13603 William Beanes Road  
 Upper Marlboro, Maryland 20772  
 301-257-6330



## Fauquier County Schools

LOCATION	FREQUENCY	CURRENT PRICE	NEW PRICE
		Feb. 1st 2020 - Jan. 31st 2021	Feb. 1st 2021 - Jan. 31st 2022
Adult Learning	Monthly		37.50
Computer Services	Monthly		37.50
Fauquier HS	Monthly		72.50
Outdoor Lab	Monthly		37.50
Facilities/Construction	Monthly		37.50
J G Brumfield ES	Monthly		42.50
Nutrition Office	Monthly		37.50
Transportation/Trailer	Monthly		37.50
Auburn MS	Monthly		62.50
H M Pearson ES	Monthly		37.50
Southeastern Alternative School	Monthly		37.50
Liberty HS	Monthly		72.50
W C Taylor MS	Monthly		42.50
Warrenton MS	Monthly		37.50
C M Bradley ES	Monthly		37.50
Claude Thompson ES	Monthly		37.50
Marshall MS	Monthly		62.50
W G Coleman ES	Monthly		37.50
P B Smith ES	Monthly		37.50
C Hunter Ritchie ES	Monthly		37.50
Greenville ES	Monthly		42.50
Cedar Lee MS	Monthly		62.50
M M Pierice ES	Monthly		42.50
Grace Miller ES	Monthly		37.50
Mary Walter ES	Monthly		37.50

Type	Service Description	Unit of Measure	Unit Price
<b>PART V: Bedbug Services County-Wide All Facilities</b>			
Facility or Dwelling Inspection	Bed Bug Inspection and Written Report for total area of 5,000 sq. ft. or less	Job	\$30.00
Facility or Dwelling Treatment	Bed Bug Chemical Treatment: Less than 500 sq. ft.	Square Foot	\$0.60
Facility or Dwelling Treatment	Bed Bug Chemical Treatment: 500 sq. ft. up to 1,000 sq. ft.	Square Foot	\$0.60
Facility or Dwelling Treatment	Bed Bug Chemical Treatment: 1001 sq. ft. up to 5,000 sq. ft.	Square Foot	\$0.60
Facility or Dwelling Treatment	Bed Bug Heat Treatment: Less than 500 sq. ft.	Square Foot	\$1.90
Facility or Dwelling Treatment	Bed Bug Heat Treatment: 500 sq. ft. up to 1,000 sq. ft.	Square Foot	\$1.90
Facility or Dwelling Treatment	Bed Bug Heat Treatment: 1001 sq. ft. up to 5,000 sq. ft.	Square Foot	\$1.90
Apparel Treatment	Washing and Drying Clothes Off-site	Pound	\$1.62
Flooring Treatment	Cleaning Carpet – Steam Clean Room less than 5,000 sq. ft.	Square Foot	\$0.25
Furniture Treatment	Furniture Steam Clean – Onsite Sofa	Each	\$75.00
Furniture Treatment	Furniture Steam Clean – Onsite Love Seat	Each	\$50.00
Furniture Treatment	Furniture Steam Clean – Onsite Recliner or Large Upholstered Chair	Each	\$10.00
Furniture Treatment	Furniture Steam Clean – Dining Chair	Each	\$5.00
Furniture Treatment	Scotch Guard Furniture – Sofa	Each	\$25.00
Furniture Treatment	Scotch Guard Furniture – Love Seat	Each	\$25.00
Furniture Treatment	Scotch Guard Furniture – Recliner or Large Upholstered Chair	Each	\$25.00
Furniture Treatment	Scotch Guard Furniture – Dining Chair	Each	\$5.00
Bedding	Furnish and Install Mattress Covers	Each Double or Twin	\$85.00
Bedding	Furnish and Install Box Springs Covers	Each Double or Twin	\$85.00
Bedding	Furnish and Install Mattress Covers	Each Queen or King	\$100.00
Bedding	Furnish and Install Box Springs Covers	Each Queen or King	\$100.00
Vehicle Treatment	Bed Bug Chemical Treatment – 4 doors	Each	\$150.00
Vehicle Treatment	Bed Bug Heat Treatment – 4 doors	Each	\$1,000.00



Line Item #	Service Description	Unit of Measure	Unit Price
<b>Part VI: Additional Services</b>			
1.	Termite Treatment	L.F.	\$3.25
2.	Termite Warranty through August 31, 2022 per year	L.F.	\$0.50
3.	Dead animal or animal carcass removal	Job	\$75.00
4.	Large dead animal or animal carcass removal		\$500.00
5.	Bee eradication in area not included in the contract	Hour	\$65.00
6.	Investigation and written report in response to call for live pest such as birds, bats, snakes, squirrels, opossums, raccoons, etc;	Job	\$30.00
7.	Trapping or removal of live pests, includes setting trap, checking trap, and releasing or disposing trapped pest	Hour	\$90.00
8.	Add a building or structure for routine Basic Services for any Contract Part I, II, III, IV Less than 5,001 sq. ft.	Per Building	\$35.00
9.	Add a building or structure for routine Basic Services for any Contract Part I, II, III, IV between 5001 -10,000 sq. ft.	Per Building	\$40.00
10.	Add a building or structure for routine Basic Services for any Contract Part I, II, III, IV between 10,001 sq. ft. – 25,000 sq. ft.	Per Building	\$45.00
11.	Canine inspection services; facilities up to 2,000 square feet	Per Occurrence	\$175.00
12.	Canine inspection services; facilities up to 15,000 square feet	Per Occurrence	\$900.00
13.	Canine inspection services; facilities over 15,000 square feet	Per Occurrence	\$0.06
14.	Labor for rodent exclusion (door sweeps + thresholds)	Hour	\$45.00
15.	Emergency + Non-Emergency Service Request	Per Call	\$30.00